

### Samia Bingham, Founder & CEO

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## CORPORATE OVERVIEW

**Flavors**, founded in 2016, is a boutique hospitality tech and management firm which develops and manages culinary hubs, work, and social spaces to provide business development, education, tech solutions, commercial kitchens, and pop-up food and beverage concepts to launch, grow, and scale profitable food and beverage operations within government agencies and commercial organizations worldwide. Flavors' internal contract management team also provides support to client acquisition and procurement teams in the negotiation, execution and administration of federal, state, local, and corporate contracts. Flavors is a certified, economically-disadvantaged minority and women-owned small business (EDWOSB).

Through partnerships with the best hospitality, tech, and management professionals worldwide, coupled with our contract management and administrative expertise, we have created the perfect solution for the creation and full execution of our clients' food service, facility, space, and property management programs. We are skilled as a team in producing tailored customer, guest, and employee experiences all while catering to the specific needs of both our government and commercial clients in the food, beverage, hospitality, and commercial property management sectors.

## CORE COMPETENCIES & SERVICES

### Core Competencies

- Food & Beverage Facility Management
- Acquisition & Procurement Management
- Food & Beverage Concessions
- Contract Management & Administration
- Food Service Program Management
- Administrative Support
- Customer & Client Care

### Services

- Culinary Incubator Management
- Food & Beverage Facility Management
- Concession Management
- Hospitality Workspace Development
- Food & Beverage Program Management

## NAICS CODES

- 722310 Food Service Contractors
- 722514 Cafeterias, Grill Buffets, & Buffets
- 722320 Caterers
- 722515 Snack & Nonalcoholic Beverage Bars
- 722330 Mobile Food Services
- 611430 Professional & Management Development Training
- 722511 Full-Service Restaurants
- 541611 General Management Consulting Services
- 722513 Limited-Service Restaurants
- 561110 Office Administrative Services